## Menemshagroup

# Menemsha Group Coaching Services

## Apply Skills Learned to Be Conversation Ready

Menemsha Group provides coaching services for teams enrolled in the Menemsha Group training curriculum, including our sales, recruiting, and developmental coaching methodologies. With our coaching services, you can certify that learners are able to apply the skills, knowledge, and tools learned in their coursework.



#### CONTACT US

## A Glimpse Into Our Coaching Services

### Our coaching activities and services include:

- Weekly group coach calls via Zoom including group exercises, polls, role-play, and Q&A
- Live role-play to model what good "looks and sounds like"
- Review and score recorded videos of role-play exercises (aka missions) with quantitative and qualitative feedback to certify learners are conversation ready
- Program management and administration
- Post-training activities to sustain learning, including spaced reinforcement, coaching, and recertification programs



## Key benefits to Menemsha Group Coaching Services:

- Menemsha Group models the desired behaviors for learners to watch and learn from
- Review quantitative and qualitative feedback and AI insights
- Learners have direct access to Menemsha Group staff to engage in live role-play, group discussions, and Q&A sessions
- Ease the burden (and time commitment) of your front-line managers
- Accelerate ramp-up time and ROI

